**MINUTES OF THE PSAA EXECUTIVE COMMITTEE**

**MEETING HELD ON 03.04.2018 AT 03.00 PM**

**AT ASSOCIATION’S OFFICE, KARACHI**

Present:

Mr. Mohammed A. Rajpar Chairman

Capt. Kamal A. Mahmoodi Senior Vice Chairman

Mr. Asim Saeed Khan Executive Committee Member

Mr. Adil Khan Executive Committee Member

Mr. Adeel Khalid Executive Committee Member

Mr. Syed Mazhar Imam Hashmi Executive Committee Member

Mr. Amir Ali Jamal Secretary General

Mr. Syed Tahir Hussain Deputy Secretary

Special Invitee:

Mr.Khalid Wasim Khokhar Former Chairman

Regrets:

Mr. M. Younus Vayani Vice Chairman

Capt. M. Nouman Alvi Executive Committee Member

Mr. Bilal Barket Executive Committee Member

Capt. S.M. Farooque Executive Committee Member

A meeting of the Executive Committee was held at 03.00 p.m. on Tuesday, 03.04.2018 at Association’s office, Karachi.

Mr. Mohammed A. Rajpar, Chairman welcomed all participants.

**1) To confirm minutes of the Executive Committee meeting held on 28.12.2017.**

The minutes of the above meeting were approved by all present.

**Matters Arising:**

**a) PSAA Bank Account**

Capt. S. Kamal A. Mahmoodi inquired about status of opening new account with Bank Al-Habib Limited.

Mr. Syed Tahir Hussain informed all banks have changed their procedure for opening new bank account as per SBP policy hence PSAA instead of opening new bank account is completing new formalities with existing bankers i.e. Allied Bank, New Queens Road Branch for change of signatories which we usually do after our Annual Elections.

Capt. S. Kamal A. Mahmoodi suggested instead of completing new formalities for change of signatories every year PSAA should have permanent signatories.

(2)

Mr. Amir Ali Jamal informed signatories can only be serving Chairman, Senior Vice Chairman and Secretary General. Mr. Mohammed A. Rajpar seconded that we should follow the proper procedure as new Office Bearers might have reservations about permanent signatories.

Mr. Syed Tahir Hussain was asked to complete the Allied Bank formalities as soon as possible.

**b) Mercantile Marine Department (MMD)**

Mr. Amir Ali Jamal informed a meeting was held on 04.01.2018 with Secretary (Maritime Affairs) in presence of DG (Ports & Shipping), POMMD and several officers to discuss MMD issues especially difficulties in verification of vessel’s documents.

He added so far DG (Ports & Shipping) has not issued Minutes of the Meeting and in this connection they have written to him on 07.02.2018 followed by Secretary (Maritime Affairs) on 15.03.2018 to issue Minutes.

**c) Implementation of Let Pass Account at PQA**

Mr. Amir Ali Jamal informed PSAA is agitating since last several years about delay (40+ days) in finalization of port dues and way forward was seen when we received letter dated 29.11.2017 from PQA asking Shipping Agent to open Let Pass Account at HBL, Port Qasim Branch. He added PQA letter was circulated to all Members and so far over 15 Shipping Agents have complied. The new system is so far not in place due to connectivity problem between PQA and HBL. In this regard he talked to DG (Finance) who informed hopefully this issue will be resolved soon.

**d) Karachi Chamber of Commerce & Industry (KCCI)**

Mr. Amir Ali Jamal informed PSAA held meeting with KCCI on 03.01.2018, The President, KCCI promised draft of the minutes will be shared with PSAA. However, despite passage of several weeks so far we have not received any draft.

Mr. Mohammed A. Rajpar stated during the meeting KCCI raised several issues as usual regarding exorbitant charges by Shipping Agents especially about dirty container charges and late refund of security deposits, etc. First of all PSAA clarified that Competition Act, 2010 prohibits PSAA to discuss charges/rates/tariff. However, within available room PSAA comprehensively replied all questions raised by KCCI during the meeting which seems to be the reason KCCI is reluctant to issue minutes of the meeting.

**e) Clearance of split consignments of vessels berthed at East/West Wharf**

Mr. Amir Ali Jamal informed about issue of clearance of split consignments of vessels berthed at East/West Wharf through WeBOC as shifting of vessels has ceased after creation of two separate Appraisement Collectorates. He added Mr. M. Younus Vayani has suggested issuance of two separate BLs and delivery orders accordingly for cargo discharged at East/West Wharf respectively provided Customs do not claim shortage of cargo after discharging at two Wharves

(3)

whilst Mr. Khalid Khokhar has suggested there should be one Collectorate for Bulk/Break Bulk cargo for East/West Wharf one for Collectorate for Containerized cargo for East/West Wharf.

After deliberations, all present agreed to propose as suggested by Mr. Khalid Wasim Khokhar i.e. creation of separate Collectorates.

**2) To review Members’ Directory, 2018.**

Mr. Amir Ali Jamal informed PSAA has so far secured 61 advertisements amounting to over Rs. 2.0 Million. He added our Chairman has put in tremendous efforts in securing advertisements from his contacts and on behalf of PSAA we wish to record our deep appreciation for his outstanding help in generating such huge funds. All present deeply appreciated the efforts of the Chairman.

Mr. Mohammed A. Rajpar informed only Annual Subscription is not enough to maintain the Association therefore, the purpose of this publication is to generate additional revenue and keep some cushion for un-expected expenses.

Mr. Amir Ali Jamal informed now let us fix some time frame of publication of the directory. It was decided to complete this task by the end of April, 2018.

**3) To discuss membership applications.**

**a)** Mr. Amir Ali Jamal informed M/s. Delta Transport (Pvt) Ltd. has requested to change the name of company to M/s. Pacific Delta Shipping (Pvt) Ltd. The request was approved by all present.

**b)** Mr. Amir Ali Jamal presented membership application of M/s. Sinopak Shipping Lines (Pvt) Ltd. and informed about change of ownership which was earlier owned by M/s.Aaras Group of Companies.

The membership application was approved subject to provision of relevant documents to PSAA proving change in ownership.

**c)** Mr. Amir Ali Jamal presented membership application of M/s. Seamax Shipping Company.

The membership application was not approved.

**4) To review PSAA activities after the last EC meeting held on 28.12.2017.**

This item was deferred due to the arrival of SBP officials for meeting with EC in order to discuss following items:

(4)

**Agenda for meeting between SBP & PSAA**

a) Non-cooperation by shipping companies and their agent in providing information required under section 20(3) of Foreign Exchange Regulation Act 1947 by the officers State Bank of Pakistan.

b) Wrong delivery of goods on the port of destination without proper endorsement in favor of the receiver of the goods.

c) Delivery of shipping documents to exporter which is violation of para 11 of chapter 12 of FEM, “In all cases the railway receipt, bill of lading and other documents of title to cargo should be delivered by the carriers to the authorized representative of the Authorized Dealer concerned holding authority letter for collecting these documents.”

d) Feedback and suggestion on FE Circular No.06 2006 and FE Circular No.02, 2010.

The meeting extensively discussed above mentioned items and both sides SBP and PSAA presented their point view. PSAA assured SBP delegation of its maximum co-operation in implementing SBP formalities.

PSAA informed feedback on FE Circular No.06 of 2006 and FE Circular No.02 of 2010 will be submitted in due course of time.

SBP was represented by Mr. Muhammad Akram Zaki, Joint Director; Mr. Abdul Rahman, Deputy Director and Mr. Arslan Anwar, Assistant Director of Foreign Exchange Operations Department.

**5) Any other business with the permission of the Chair.**

a) Mr. Adil Khan informed KPT has suspended hot works at TPX area. Consequently, damaged containers lying at TPX area cannot be repaired in order to make them seaworthy and available for export cargo. It was decided to approach Traffic Manager to resolve this issue. Mr. Amir Ali Jamal was asked to do the needful.

There being no other business the meeting ended with a vote of thanks to the Chair at 06:00 p.m.

**Confirmed**

**Date: \_\_\_\_\_\_\_\_\_ Chairman: \_\_\_\_\_\_\_\_\_\_\_**